Q How long have you been employed as the Financial Assistant for KMHL Broadcasting Company?

- A I believe it's around 10 years, 11 years.
- Q And the ownership of, of that by Minnesota Valley has been constant throughout that period?
- 6 A That is correct.

- Q And your father has been the, the majority
 stockholder of Minnesota Valley Broadcasting throughout that
 period?
- 10 A Yes, my father has.
- 11 Q Are there other, other stations not directly
 12 affiliated with, with Minnesota Valley or KMHL Broadcasting
 13 Company that are owned directly by your father or other
 14 members of your family?
- A Would you ask that question again, please?
- 16 Q I'm trying to get -- my question is whether there
 17 are other stations other than those that you've identified
 18 which are owned by entities in which your father or other
 19 family members are stockholders or partners if that's the form
 20 of the entity?
- 21 A Yes. My father owns -- the majority owner of KKSI
 22 in Eddyville and that's all.
- Q Does your brother -- do you have a brother by the name of, of John?
- 25 A Yes.

1	Q	Does he have any ownership interests?
2	A	Oh, yes. He has, I believe, approximately the same
3	ownership	interest in Minnesota Valley Broadcasting Company, 9
4	or 10 perc	cent or something like that.
5	Q	He has no other broadcast interests at this point?
6	A	Radio stations?
7	Q	Yes.
8	A	I don't think he does.
9	Q	He has had in the past but disposed of them?
10	. A	Yes, I believe so.
11	Q	And you, you personally have another interest in St.
12	James?	
13	A	Yes, I have an interest in St. James. It's 49
14	percent.	
15	Q	49 percent stock interest or partnership interest?
16	A	Partnership interest.
17	Q	And who is the majority partner?
18	A	Richard Rogers, Rogers.
19	Q	And you acquired that interest, as I understand it,
20	through a	settlement of a proceeding such as this involving
21	competing	applications for St. James some years ago? Is that
22	correct?	
23	A	Yes, we did so.
24	Q	That station's been built and is on the air now?
25	A	Yes, it is.

1	Q Have you how long has the station been on the
2	air?
3	A Since early 1993, January 7th or so, I believe.
4	Q Were you personally involved in, in any aspect of
5	this construction?
6	A I helped finance the construction.
7	Q Above and beyond your 49 percent interest or, or
8	just to that extent?
9	A It was, it was split on any costs, on any loans,
10	that we would share them according to our percentage interest.
11	Q So that's the the extent of your participation
12	has been to make your partnership capital contributions or
13	however they're your share of financing for the
14	construction?
15	A That is correct.
16	Q And with respect to the operation of that station,
17	have you had any, any management responsibilities?
18	A What do you mean by responsibilities?
19	Q Well, I'll try the word activities. Do you
20	understand the word activities?
21	A Yes.
22	Q Okay. Have you had any management activities with
23	respect to that station?
24	A I would say very little. Rick Rogers would call me
25	up and he'd say, "I've talked to this tower company and this



1 A Well, I do the payroll and	
-	

- 1 | employment by KMHL, do you have a, a responsibility for, for
- 2 filing required reports with the Federal Communications
- 3 Commission?
- A It has differed in different years. I think some of

to him that I've been looking for them?

- 2 A Yes, he has.
- 3 Q Did you make an effort to locate copies of those
- 4 | reports?
- 5 A I believe he mentioned that yesterday or the day
- 6 before.
- 7 Q All right. So you haven't had a chance to check to
- 8 | see whether they're available? Correct?
- JUDGE FRYSIAK: You shook your head meaning no? I
- 10 didn't hear your answer.
- 11 WITNESS: Oh, I'm sorry. I -- what was the
- 12 question?
- 13 BY MR. WARD:
- 14 Q The question was whether you've had a chance to
- 15 determine whether as a matter of fact those reports were filed
- 16 | for '91 and '92?
- 17 A No, I have not.
- 18 Q But that's normally the type of thing that would be
- 19 your responsibility as opposed to Mr. McVey or your father who
- 20 are the only other officers --
- 21 A Not completely true. I -- Mark had been doing some
- 22 of the paperwork down at KSSI and I can't remember in 1992 if,
- 23 | if he did it or I did it. I'm not sure. I do know that in
- 24 | 1993 that I remember doing them.
- 25 Q But this was just last month?

1 A Uh-huh.
2 Q Yeah. And when you say -- when you talk about doing
3 the payroll, what -- how do you -- you implied that -- well, I
4 think you did discuss doing the payroll for Minnesota Valley
5 stations was less of a, less of a burden on you than doing the
6 payroll for the other stations because it came -- they came to

1	Q Would it be correct that he defers to you if a
2	disagreement arose or the other way around or have you ever
3	had a disagreement?
4	A Well, if someone feels strongly about something, I
5	try to leave a lot of leeway as a general rule, but
6	ultimately, yes, he would listen to me.
7	Q Is Mr. McVey involved at all in hiring and firing
8	decisions at Eddyville?
9	A Not the decisions, he isn't. He's made suggestions
10	and brought up names, that sort of thing, but no, he doesn't
11	make the decisions.
12	Q Now, Ms. Sample was hired by Olde Towne
13	Communications sometime before you became a stockholder. Is
14	that, is that correct?
15	A Yes, it is.
16	Q Did your responsibility as you always described it
17	with respect to Eddyville, did that, did that predate the time
18	that you became a stockholder?
19	A Yes.
20	Q You were involved in this to the same extent in
21	terms of determining payroll and participating with the
22	General Manager and employment decisions? You were involved
23	even before you became a stockholder? Correct?
24	A In an evolutionary way, yes.
25	Q And since you were not a stockholder and you were

1	doing so,	what, on behalf of your father? Would that be
2	A	That is correct.
3	Q	On behalf of his interest?
4	A	Yes.
5	Q	And you ultimately then acquired 25 percent in Olde
6	Towne from	m well, you tell me. From whom did you acquire
7	the inter	est?
8	A	John Linder, some stock from John Linder and some
9	stock from	m Don Linder.
10	Q	Don Linder being your father?
11	A	Yes.
12	Q	Did you pay for that stock or was it a gift?
13	A	I paid for it.
14	Q	Do you recall how much you paid for it?
15	A	It was approximately a couple thousand dollars.
16	Q	A couple thousand dollars per share or a couple
17	thousand o	dollars for the whole 25 percent?
18	A	For the whole, for the whole 25 percent. It was
19	I'm not po	ositive, but I believe it was like \$100 a share or
20	something	like that. It was a substantial amount, but, but
21	not a, not	t a lot of money.
22	Q	Was that did you negotiate this price with your
23	father and	d brother or, or did you seek outside appraisal of
24	the fair m	market value of the stock or how was the price
25	derived?	

A Well, I believe it was the -- what they call the capitalization price of the stock or something like that.

- 3 It's what the stock was traded at.
- 4 Q You mean the par value?
- 5 A Par value.
- 6 Q The par value as set forth in the Articles of
- 7 | Incorporation?
- 8 A Yeah.
- 9 Q Which is the same price that it was initially issued
- 10 | for?
- 11 A Yes.
- 12 Q Without regard to its fair market value. And the
- 13 result of that was that your father -- neither your father nor
- 14 your brother received, received any capital gain as a result
- 15 of that transaction?
- 16 A It was sold at the par value because the value of
- 17 the station would have been hard to, to ascertain and the
- 18 company didn't have much capitalization.
- 19 Q All the money's been put in by loans? Is that what
- 20 you're saying?
- 21 A Essentially.
- Q And you made those loans or have they all been from
- 23 your father or, or how -- who --
- 24 A My father has made most of them. I've made some of
- 25 them.

1 And they -- have they -- they're personal loans or 0 2 have they been through other, other broadcast companies that 3 are owned by you or your family?

- They've been personal loans. Α
- 5 Now, who is the current General Manager of KKSI? Q
- 6 Α The current General Manager is Pat Flaherty.
- 7 And how long has he been manager?
- 8 Α I believe he was -- they filled the title of General 9 Manager sometime in 1991.
- 10 Q Had he been working for the station in some lesser capacity? 11
- 12 Α He had been a salesman for --
- 13 I'm sorry? Q
- 14 Α He was a salesperson, sales representative.
- 15 Q For, for KKSI?
- 16 Yes. Α
- 17 Q Did you give any consideration to promoting Carmella 18 Sample to General Manager at that time?
- 19 No, no consideration of that because Pat Flaherty Α 20 was already assuming a lot of the responsibilities of General
- Manager. He was -- he had rose to the occasion, so to speak. 22 Q And Ms. Sample was not as aggressive as Mr.
- 23 Flaherty?

21

- 24 Α She was busy in her own department.
- 25 And her department is news? Q

1	A	That is correct.	1
2	Q	She's never had any sales experience to your	
3	knowledge	_has_she?	

periodically? Correct?

A That is correct.

Q So how many times had you met her or seen her?

A It would be in the area of a dozen times.

Q Between the time you first, first met her and the time you first started talking to her about, about this application?

1 you understand that she had had? 2 Well, at the time she gave me a complete history. Α Right now I can remember that she worked at a T.V. station and 3 she went to college. She taught. I can't recall everything 5 she told me. 6 Did she, did she mention any business which she'd 7 ever run? Α I just can't remember. I can't recall if she did or 9 not. I vaquely remember that she, she had some, some 10 responsibilities. 11 What kind of --0 12 Α I'm not sure if it was a business or running a 13 classroom or what. I can't just remember. 14 Well, it's your -- in your statement at page 2 you -- speaking of her, you say, "She is very good at working with 15 16 others and resourceful, competent and someone who has the 17 ambition and ability to handle a start-up business and could 18 make a good business partner." My question is what -- on what 19 basis did you form the conclusion she has the ability to, to 20 run a start-up business? 21 Well, the way she did her work around the station. 22 I'd watch her and she was doing things that I, I found sort of 23 mind-boggling, the way she was calling people and working on 24 the tape recorder recording things and getting actuaries and

meeting her deadlines, and she seemed so capable. And then we

1 had an occasion to make a film together sometime in the spring of '91, I guess, and she was the one that was arranging the shots and going out and getting people to sign disclaimers. 3 If we needed a crowd, she'd have it there real quick and I 5 admired her ability to get the job done. Were there any economic, economic responsibilities 6 7 involved in any of these activities you've discussed? Did she have the obligation or responsibility for selling anything? 9 I don't think there was selling with this activity, Α 10 no. 11 Now, looking at your statement again, the very first Q 12 -- on the very first page, in fact, the very first sentence, 13 you say, "It was 1991 when I became aware of that a new a FM 14 channel had been allocated to Eldon." You're not, you're not 15 saying by this that until the channel was allocated by the 16 Commission that you had no awareness that a -- an allocation 17 had been proposed, are you? In other words, were you not 18 aware that an allocation was being considered by the 19 Commission before, before it was actually made? 20 Α There was some talk, and I don't take all talk 21 seriously, but something was going on in Eldon or somewhere 22 down that --And you don't know, you don't know whether you 23 0 learned that -- learned of that through Mr. McVey or Mr. 24

Lysiak or Mr. Neely or Mr. Miller or where, wherever?

```
1
         Α
              Learned of the allocation or learned of --
 2
              Learned of the proposal.
 3
              The proposal. No, I really don't because different
    law firms send out the things that happen at the FCC.
    Sometimes I get copies of that. Sometimes I don't. Sometimes
 6
    my brother will get a copy and he'll just toss it and I won't
 7
    see it.
 8
         0
              Does your law firm do that? Miller and Miller do
 9
    that?
10
         Α
              They have been doing it.
11
              I'm sorry?
         Q
12
         Α
              They have been doing it. I don't know if they
    always did it.
13
14
              You don't know if they were doing it in 1991?
         0
15
              Not for sure.
16
              Now, several sentences down in that same first
17
    paragraph you, you say you asked either Garrett Lysiak of Owl
18
    Engineering or Mark McVey whether there would be any city
19
    grade service area overlap between KKSI and the Eldon station.
20
    The context of that suggests that you asked that question only
21
    after the allocation was actually made, rather than during
22
    some period when you were aware that it was being proposed but
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betanalla sallendene

1 I believe that's true. That would have been after Α 2 the allocation had been made. 3 You can't recall which of these two people it might Q 4 have been that you asked that question of? 5 Not for sure, I couldn't, no. 6 Have you asked either one of them to attempt to 7 refresh your recollection on this subject as to whether, 8 whether they recall being asked by you? 9 Α No. 10 You haven't asked Mr. Lysiak whether, in fact, you O 11 did? 12 A Could you repeat that, please? 13 I say you haven't asked Mr. Lysiak recently, you 14 know, in the context of the -- exhibit, whether you had asked 15 him in the summer of '91 about the potential for, for locating 16 an Eldon station that would not have prohibited 70 dBu overlap 17 with KKSI? 18 Α No. 19 You have not? Now, a couple of sentences down you 20 say you were informed, "I was informed that it was possible to 21 locate the Eldon station so that a city grade contour would 22 not overlap that of KKSI." Who informed you? 23 Α I think it was Mark McVey. 24 0 Did you -- do you have anything in your files --25 have you ever -- any evidence, did you ever receive anything

1 directly from Mr. Lysiak on the subject of 70 dBu overlap? 2 Α No, I don't. 3 When Mr. McVey informed you or whoever it was informed you that such a -- that it would be possible to 5 locate the Eldon station to avoid city grade overlap at the Eddyville station, did you ask him to send you a copy of the 6 7 map demonstrating that or --8 Α No, I didn't. I'm not sure I was, was that 9 interested in whether it did or not at the time. 10 Q Was it after, after being advised that this was a 11 potential for a common ownership situation, was it after that 12 -- learning that that you brought the subject to your father's 13 attention? 14 Yes, it would have been after that. 15 And he -- as you say here, he was disinterested? 16 Yes, because at the time I wasn't interested, but I 17 learned about it. I said -- asked my dad if he was 18 interested. He was not at all interested. 19 Well, how long did it take for you to get Q 20 interested, to go from being disinterested to interested? 21 Well, probably a month or so. I don't know exactly. 22 I can't remember. 23 Well, did you have your, your first conversation 24 with Carmella about this application after you became 25 interested or when you were still disinterested?

1 My first conversation with Carmella about this was Α 2 when I was interested. 3 Q When you were interested? 4 Α Yes. 5 It would have been a waste of time to sit down and talk with her before you were actually interested, wouldn't 6 7 It -- well, once you were interested, then did you, did you seek her out to discuss her possible interest or did she 8 9 just fortuitously seek you out? Well, I was -- I remember I was down in Oskaloosa 10 Α and I was thinking about it and I remember asking her to 11 12 coffee or out to lunch or something. I think I was going to bring it up and I think she actually then brought it up which 13 surprised me a little bit. 14 15 You didn't realize that she'd already been thinking about it? 16 17 Α No. 18 That was your first clue that she had an interest in Q 19 getting into ownership either generally or particularly in 20 Eldon? 21 It was my first definite clue. Α 22 But before she brought it up, you were already 23 thinking that she would be a worthy or useful partner to you? 24 Α That is correct. I was thinking about it. 25 Why did you feel you needed a partner? Q

Because I realized that I didn't have the time to 1 Α 2 -- and energy to give to the situation myself. 3 Well, that's a good reason for not getting Q interested at all, but were you -- once you'd been told that 5 it was possible to so engineer the Eldon frequency that you 6 could avoid city grade overlap with, with the Eddyville station, did you consider at all just applying in your own --7 as a sole applicant much as you had for St. James, Minnesota? Well, I didn't really consider it seriously because 9 Α I understand that there'd be some people that -- at that point 10 11 that were also going to apply for it, and they lived down 12 towards that area and I wouldn't want to get involved in an 13 application that was weak. 14 But you -- if you had been led -- if you had thought 15 that there was no -- there wasn't going to be any other 16 applications, would you might well have filed for it in your 17 own -- just Bruce Linder in your personal capacity? 18 I would have, but I would have understood that I, I Α 19 couldn't run and manage it myself. 20 Well, but you applied for the St. James station a 21 year or so earlier, the station at St. James, Minnesota, 22 personally? Correct? 23 Α That is correct, yes. St. James is only about 30 24 miles away. 25 0 30 miles away from what?

1 | A Where I spend my working time.

- 2 O From Mankato?
- 3 A Yes.

23

the applicant?

- Q But you're not suggesting that, that absentee
 ownership hasn't worked for the -- for you and members of your
 family, are you?
- 7 A I think that's debatable.
- Q Well, I won't pursue that. But, I mean, at the
 present time you're absentee owners of the Eddyville station
 but you get down there every couple or three weeks.
- A Sometimes. Sometimes it's less and sometimes it's more depending on how much I feel they need me.
- 13 Q The bottom line was that you wanted to, you wanted 14 to have a partner or a --
- 15 A That's really the only way I could approach it, I
 16 think.
- Q Okay. And you mentioned your awareness that there
 was a high probability that there would be a competing
 application. Was it not also a concern of yours that, that
 you -- in order for you and your partner to succeed, that you
 would have to be a passive investor so that your broadcast
 interests and your non-residence would not be attributed to
- A I was aware of it, but the application that we have is a strong one.

```
1
              By that you mean strong in the --
         Q
 2
              Local owner/manager, someone who lived in the area
         Α
 3
    and someone who's a female and someone who's a minority.
 4
              Strong from an FCC comparative criteria standpoint?
         Q
 5
              Yes, I was aware of that.
6
              That is so long as your, so long as your 60 percent
7
    equity interest isn't attributed and thus -- so long as your
    other broadcast interests and your non-residence don't get
    attributed to Sample Broadcasting?
10
         Α
              Yes, I was aware of that.
11
              (End of Tape 2. Beginning of Tape 3.)
12
              So how did you become aware that -- how did you
13
    become aware of the Commission's comparative criteria in these
14
    respects?
              Oh, I think from my talking with attorneys and
15
         A
16
    reading about it in broadcasting magazines.
17
         Q
              But in the -- you mentioned -- you referred to the
```

St. James application which had been filed a year or two

1	applicants.
2	Q In the context of that, of that application, you
3	were represented in that application by the same firm that
4	represents your group here today? Correct?
5	A That is not correct.
6	Q No? Who were you represented by?
7	A When I initiated that application it was done, I
8	believe, Gardner, Carpenter and Davis, some other law firm.
9	Q Gardner, Cartner and Douglas?
10	A Yeah.
11	Q When you filed the application they represented you?
12	A That is correct.
13	Q Isn't it true that by the time you reached the
14	settlement stage you were being represented by, by Miller and
15	Miller?
16	A That is correct.
17	Q Was that the first application that you for a new
18	facility that you were directly involved in as a owner?
19	A No, that isn't. I applied for a station up in
20	Pelican Rapids, Minnesota.
21	Q Did you apply there in your own name individually or
22	
23	A I did.
24	Q You didn't have any partners?
25	A No, I didn't.

1	Q	How long ago was that?
2	A	It was a couple of years ago. I don't know exactly.
3	Q	Did you propose to be involved in that operation of
4	that stati	on full time?
5	A	Yes, I did.
6	Q	How far is Pelican Rapids from Mankato?
7	A	It's about seven hours or so. It's a long way away.
8	Q	Further away than, than Eldon?
9	A	Yes. In Pelican Rapids I was excited about it
10	because it	was a resort area that I enjoyed.
11	Q.	A summer resort area or winter resort area?
12	A	It's the only resort area that's in Minnesota that's
13	summer. N	o, I take that back. That's not true. There's
14	skiing res	ort areas in Minnesota, too.
15	Q	But Pelican Rapids is not one of them?
16	A	It's golf and fishing.
17	Q 1	Well, whose idea was it that this entity that we see
18	here today	would be a limited partnership?
19	A 1	Well, it was probably mostly my idea.
20	Q	As opposed to Ms. Sample's?
21	A	I told her that if I were to get into something like
22	this, the	only way I could do it was as a limited partner.
23	Q	And did you explain to her why?
24	A	I believe I did.
25	Q 1	Well, what would that explanation have consisted of?